

Candidate Name: Todd El-TaHer

Association/Firm Name: Hann & Hann Construction Services

Email: tel-taHer@hannandhann.com

CAI Member Type: Business Partner

Have you been officially sanctioned or otherwise censured by CAI relative to a CAI designation held by the member? No

Have you been convicted of a crime of a fiduciary nature of any degree? No

1) What are your goals as a chapter member?

One of my goals as a chapter member has been to continuously look for ways to self-improve. That self-improvement can come in the form of education but also network, outreach and advocacy; taking a look at our offerings to each part of the membership and review it in terms of both opportunity and outcome. In the past five years as co-chair of the education committee, we've introduced successful execution of the expansion of Conference & Expo into a multi-chapter, multi-day event with PCAM level education attracting participation from, and building bridges with neighboring chapters to allow this to be possible. We've also launched the virtual library to make obtaining CEUs more convenient. At the core of education, the goal of enhancing the quality of the training, as well as expanding access to that training, have been the focus of late. I would like to see advancements in community engagement with a spirited drive to bolster homeowner membership to advance the objectives of education, outreach and advocacy.

2) In your view, what are the biggest challenges facing Washington Metropolitan Chapter?

Two words: Adaptation & evolution. Since 2020 the WMCCAI has been in a constant state of flux requiring elasticity in multiple forms. We have navigated a global pandemic that seemingly now, almost two years later, still hasn't gone away, which has compelled us to become and creative in how both the Chapter and businesses operated and engaged with one another. We've born witness to the largest loss of life in modern condominium history which has sent policy ripples, white papers, and federal regulation through our industry. And now a financial wrecking ball of decades high inflation is running through the association as well as multiple member firms as we were in recovery from the pandemic making the business environment that much more difficult. How we all stabilize after this will be a group effort comprised of well vetted ideas aimed towards creating a new environment rather than wasting time lamenting the "old normal" that has passed us by. There are several areas we will need help going forward: Homeowner engagement, education & advocacy are likely the roots of long-term chapter benefit. The level of sincerity we demonstrate towards each of those areas, we tragically learned, can have life and death consequences as witnessed in Miami. We have an organizational obligation to root complacency out and as the largest chapter in the organization we should be leading in what that strategy looks like.

3) What unique skills & abilities do you possess that could contribute to Chapter growth & advancement?

I am an inventor, having received my second patent from the USPTO in December 2021 with an ability to view things unconventionally, creatively and from a multitude of disciplines. I have what I consider to be

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a communicable, logical, macro vision of what a stronger version of the organization could look like and by partnering with other individuals to help the transformation can chart a path forward. Logic, candor, accountability, reliability, transparency, and empathy are the skills I draw upon most in the execution of my duties in both my professional and personal life.

Biographical Statement: Provide a biographical statement which includes the following: A. Educational Background; B. Career History; C. Involvement in other Professional Activities (including membership in other organizations); D. Involvement in CAI - both national and chapter level activities; E. Other Leadership Activities (such as community service) and F. Professional Awards/Recognition Received.

BA- Cum Laude International Relations - Canisius College Buffalo NY

Hann & Hann Construction Services - I've been with the firm since January of 2006 starting in sales, promoted to Director of Business Development in 2011 and have been the Vice President of Sales and Marketing for approximately five years. In January of this year promoted to Executive Vice President.

WMCCAI Outstanding Contribution Award – 2021 Education Committee

WMCCAI Special Recognition Award – 2021 Covid Task Force

WMCCAI Chapter Appreciation Award 2020

WMCCAI Rising Star Award 2019

US Army USRA SPC 13MS8 MLRS

Patent: USPTO US 11208799 – Waterless Urinal

Patent: USPTO US 9156613 B2 - Insect Control Waste Lid

US Department of Energy - Distinguished service award 2004

Hann & Hann holds membership in both the Washington Metropolitan, Chesapeake and Central Virginia Chapters of CAI and I have authored articles in both Quorum and the Beacon, taught multiple classes in both chapters and hold the EBP designation