

Candidate Name: Ekoke J. Tambe, AMS, PCAM

Association/Firm Name: Potomac Place Condominium Unit Owners' Association, Inc.

Email: ppcondos@gmail.com

CAI Member Type: Community Manager

Have you been officially sanctioned or otherwise censured by CAI relative to a CAI designation held by the member? No

Have you been convicted of a crime of a fiduciary nature of any degree? No

1) What are your goals as a chapter member?

My goals as a chapter member are unembellished and systemic: to participate in the continuation of the excellence that is WMCCAI, while ensuring that standard of excellence is maintained with a "big tent" approach.

2) In your view, what are the biggest challenges facing Washington Metropolitan Chapter?

The members of WMCCAI have tirelessly worked towards creating the preeminent chapter it is currently. In 1991, membership (read manager) education was paramount, such that, industry leaders jointly created the CMCA forerunner, FOCAM (Fundamentals of Community Association Management). This course focused on educating entry level career managers on the fundamentals of community association management. That effort was soon extended to business partners to greater success for our chapter. We can challenge ourselves to include a wide pathway for homeowner participation to an even much greater success.

3) What unique skills & abilities do you possess that could contribute to Chapter growth & advancement?

I have a 34 thousand mile high view, which is eagle eyed and laser focused on addressing challenges. This skill provides opportunity for discerning introspection, consequential in the creation of collaborative long-sighted modalities, which, if implemented, could be decade-viable and meaningful to our organization and membership.

Biographical Statement: Provide a biographical statement which includes the following: A. Educational Background; B. Career History; C. Involvement in other Professional Activities (including membership in other organizations); D. Involvement in CAI - both national and chapter level activities; E. Other Leadership Activities (such as community service) and F. Professional Awards/Recognition Received.

Fresh out of grad school during the 1st Gulf War, I was hired by a small property management firm (still operating in DC today), primarily for my language skills and clever responses to their hiring questionnaire. This was all booksmart and luck of the draw. The company's primary clientele were tenant associations managed under court-ordered receivership which we eventually converted to coops. At the time, I was profoundly lacking in knowledge to effectively manage the associations in my portfolio. To accelerate my growth and understanding of the industry, the president of the company

had me shadow the receptionist for 3 months. This, in an effort to educate me on the nature and types of calls/complaints my position as a management officer of the company would be responsible for and expected to resolve. For certain, an invaluable lesson in the utter necessity for a knowledgeable and educated workforce in our industry! A year later, my portfolio increased with the addition of three small condos in the Dupont/U-Street corridor neighborhoods. A board member of one of the associations inquired if I belonged to CAI. He had unwittingly heard talk of CAI as specific to condo associations. At the time, I had a real estate salesperson's license, and was pursuing IREM courses. Decided to check out CAI and the rest is history.

I am uniquely skilled and qualified to become a board member of WMCCAI because I have been a member since 1992, served as a committee member in numerous committees; chaired the PR Media Committee, now repurposed as the Outreach Committee; wrote numerous articles in Quorum magazine; been a panelist in a Conference & Expo course; testified before the DC Council on CAI related matters; a Rising Star awardee; participate in WMCCAI and CAI events; have managed large (1000+ units), and small (13 units) condos; large HOAs 750+ homes, office condos, residential tenant buildings; have managed and converted tenant associations to coops; managed properties in all jurisdictions in the DMV; and 1998 PCAM designee. In short, a consummate commu