

Come one, come all.
**Share the community
with your clients!**

FAQ Sheet
**FOR MANAGERS AND
MANAGEMENT COMPANIES**
Homeowner Leadership Dues Change

Why did CAI change the dues structure?

- CAI believes that our homeowner leaders are a priority.
- This is an opportunity to increase the number of knowledgeable board members and volunteers by exposing them to all of the benefits CAI offers.
- With a potential pool of more than 2 million homeowner leaders, this change in dues pricing will allow more homeowner leaders to join at a lower price.
- The new structure increases not only our membership, but public awareness, providing greater numbers of constituents to validate legislative and regulatory efforts.

How does the new structure benefit me?

- Educated, knowledgeable, and prepared homeowner leaders make your job easier.
- This gives you an affordable opportunity to partner with your clients and show your commitment to managing community associations.
- More CAI members means more clients for you.
- It is less expensive for you to purchase memberships for your homeowner leader boards. A 15-member board is less than \$20/member!

When does the new structure go into effect? The new structure goes into effect October 1.

What is the cost of a Homeowner Leader membership?

- Individual homeowner leader is \$110/year
- Homeowner leader with 2 board members is \$200/year
- Homeowner leader board with 3 or more members is \$250/year.

**This rate does not include the mandatory Advocacy Support fee of \$15 for CAVLIND, \$30 for CAVL2 and \$45 for CAVL3+. It also does not include the optional Foundation fee.*

Can homeowner leaders renew prior to October 1? Yes. If their membership expires October or later, they will receive a renewal notice 90 days prior to their renewal date and they may renew at the new rate online at www.caionline.org or by contacting our Member Services Center at (888) 224-4321.

Are the benefits the same with the new pricing? Yes. All homeowner leaders on the membership have access to:

- Members-only benefits on the CAI website
- Common Ground™ magazine and personalized e-newsletters
- Four free webinars per year
- Member pricing for publications and events
- Access to the CAI Exchange*

**Members must have a unique email address to login to the CAI website and the CAI Exchange.*

Can boards of 15+ members join online? No. If they have more than 15 board members, please call our Member Services Center at 888-224-4321 for assistance.



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